

Give your reps a better, easier interface to track commissions

When reps have visibility into their earnings and what deals will push them to the next commission tier, they'll sell more. Period. Let QuotaPath connect your reps to their compensation in an intuitive, easy to understand way.

“We realized QuotaPath was going to help increase attainment by giving more visualization and concrete goals. Not only is it a time-saver but QuotaPath is a revenue-generating product.”

— Nick, VP of Partnerships, Sapling

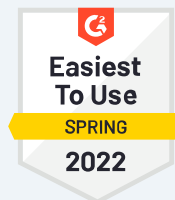
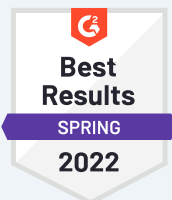
5 Reasons: Why You Should Choose QuotaPath Over Other Solutions

1. Fuel rep empowerment and accountability

Give your reps the ability to visualize their efforts.




QuotaPath is the only sales compensation tool that enables your reps to set personal and professional goals in the platform. Help reps understand the impact that each deal has on their total compensation and how much closer it gets them to achieving their targets.

“Our reps realized they could run ‘what-if’ scenarios and see how much they could earn from our monthly kickers,” said Blackthorn VP of Sales Joe St. Germain. The result: [Record-breaking sales](#) in the consecutive 3-months following QuotaPath implementation.



Goal tracker



-  Pay off Grandpa's mortgage
-  Hit 1Mil ARR
-  Save for a down payment

2. High adoption amongst reps

If you're giving your reps another platform to use, get them something they'll actually like logging into. Our customer OSG, for instance, reported that **95% of their 80-person sales team** logs into QuotaPath daily. And we continue to see reps logging in immediately after a deal closes to see how it impacts their total commissions and attainment.

“ We don't even have to train our reps on QuotaPath. They can jump in and figure it out on their own. It's so easy to use!

— Kristen O'Hara, Director of Sales, RoverPass



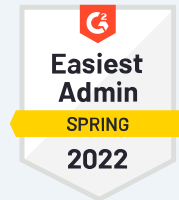
We created QuotaPath to be straightforward and packed with insights. Everything should feel effortless and intuitive, whether you're a Director of Finance or a Sales Development Rep.

3. Fast to implement

We've removed the formula-bottleneck that takes teams a long time to get up and running. With QuotaPath, get fully set up in a few days and **without paying implementation fees.**

You will get a dedicated customer success manager who will help create your compensation plans within QuotaPath, sync your CRM, and onboard your entire team.

Need help optimizing your compensation strategy, or validating it's the right one? We'll do that too.



The screenshot shows a configuration screen for 'Monthly Quota Commission'. It includes a progress bar with 'Record', 'Fields', 'Stages', and 'Review' steps. A dropdown menu asks 'Which record counts towards your earnings?' with options: Deals, Contacts, Companies, and Products. An arrow points from 'Deals' to a table of sync data.

Records to be synced		
Closed/Won	Pipeline	Closed/Lost
495	280	50
Earliest deal date	Latest deal date	Owners
2019-08-01	2021-12-31	8

CRM deals syncing...



4. Accurate Payouts & powerful reporting tools

Our rep-friendliness is second to none, but we've gone the extra mile to make QuotaPath an accurate, trustworthy, ASC-606 compliant tool for finance teams, too.

Get payroll out on time, clean up your month-end close process, and use our Payouts functionality to set up payment rules and export accurate earnings data for payroll.

“ We've come a very long way since adding QuotaPath. As long as I set up our commission plan rules correctly, QuotaPath just works. I don't have to worry about it.

— Josh Seltzer, Director of Finance, Simplex Health

5. Scale your team with us

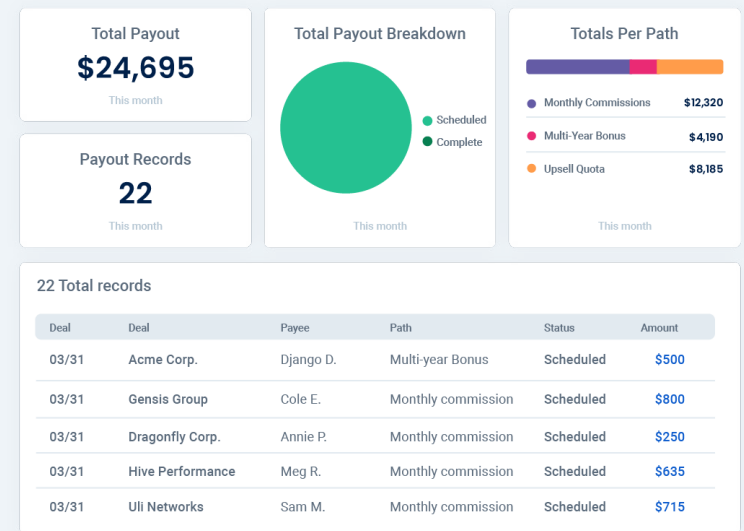
Our usability and adaptability extends to when you need to make changes within the platform.

Need to add another user, compensation plan, or a sales kicker at the end of the month? Make the adjustments in minutes. Unlike other vendors, you'll never need code or have an advanced degree in computational mathematics to use our platform.

Should you need assistance, our hyper responsive team will be there to help.

“ The team at QuotaPath are committed to your success. I never hesitate to recommend them to sales leaders in my network! As for the software, with the great resignation in full force and more and more reps wanting real-time visibility into their OTE, QuotaPath helps create trust, accuracy and visibility into commissions unlike anything previously.

— Alexis S., Manager, Employer Partnerships



Let us show you what we can do for you.
[Bring your comp plan to a demo today.](#)